### SECTION 1. GOVERNANCE, LEADERSHIP, AND FUNDING

### Objective:

To provide library service based on accountability, sound management practices, and adequate funding.

The organization, governance, and funding of South Carolina public libraries are delineated within the **Code of Laws of South Carolina** statutes and administrative rules. These standards set forth principles to ensure a sound basis for the governance and funding of local public library service. The library director provides a critical role in providing leadership and a vision for future library development.

## 1.1 PUBLIC LIBRARIES HAVE A CLEAR, LEGAL BASIS FOR ESTABLISHMENT, GOVERNMENTAL ORGANIZATION, AND FINANCIAL SUPPORT.

|                                                |     |    |         | Not     | 27/4 |
|------------------------------------------------|-----|----|---------|---------|------|
|                                                | Yes | No | Planned | Planned | N/A  |
| The library has been established in accordance |     |    |         |         |      |
| with state and local codes and ordinances.     |     |    |         |         |      |
| The library maintains tort insurance           |     |    |         |         |      |
| Basic Level                                    |     |    |         |         |      |
| In accordance with the minimum                 |     |    |         |         |      |
| established by the SC Tort Claims Act,         |     |    |         |         |      |
| <b>Code of Laws of SC</b> , S 15-78-120        |     |    |         |         |      |
| Full Level                                     |     |    |         |         |      |
| In accordance with the maximum                 |     |    |         |         |      |
| established by the SC Tort Claims Act,         |     |    |         |         |      |
| <b>Code of Laws of SC</b> , S 15-78-120        |     |    |         |         |      |
| Comprehensive Level                            |     |    |         |         |      |
| In excess of the maximum established by        |     |    |         |         |      |
| the SC Tort Clams Act, Code of Laws of         |     |    |         |         |      |
| <b>SC</b> , S 15-78-120                        |     |    |         |         |      |
|                                                |     |    |         |         |      |

### 1.2 THE LIBRARY HAS A GOVERNING BOARD TO ESTABLISH LIBRARY POLICY.

|                                                                        | Yes | No | Planned | Not<br>Planned | N/A |
|------------------------------------------------------------------------|-----|----|---------|----------------|-----|
| The library has a governing board of seven (7) to eleven (11) members. |     |    |         |                |     |
| Board appointments and terms are in compliance with State statute.     |     |    |         |                |     |

| The     | board's     | membership     | reflects  | the |  |  |  |
|---------|-------------|----------------|-----------|-----|--|--|--|
| demog   | graphics of | the population | served by | the |  |  |  |
| library | 7.          |                |           |     |  |  |  |

|                                                   | Yes | No  | Planned | Not<br>Planned | N/A  |
|---------------------------------------------------|-----|-----|---------|----------------|------|
| The board actively recruits candidates for board  | 168 | 110 | Taimed  | Tanneu         | IN/A |
| membership with expertise in areas needed for     |     |     |         |                |      |
| future library development and makes              |     |     |         |                |      |
| recommendations to county council.                |     |     |         |                |      |
| The board annually elects a chairman, vice-       |     |     |         |                |      |
| chairman, secretary, treasurer, and such other    |     |     |         |                |      |
| officers as it deems necessary.                   |     |     |         |                |      |
| The board has a regular schedule of meetings      |     |     |         |                |      |
| and minutes which are available for public        |     |     |         |                |      |
| distribution and inspection.                      |     |     |         |                |      |
| The board has written bylaws which are            |     |     |         |                |      |
| reviewed at least every three years. (See         |     |     |         |                |      |
| Appendix A for bylaws checklist.)                 |     |     |         |                |      |
| The library director and current board chair      |     |     |         |                |      |
| provide an orientation for new board members.     |     |     |         |                |      |
| (See <b>Appendix B</b> for checklist.)            |     |     |         |                |      |
| The library director and the outgoing board chair |     |     |         |                |      |
| provide an orientation session with the new       |     |     |         |                |      |
| board chair.                                      |     |     |         |                |      |
| The library director and the outgoing board       |     |     |         |                |      |
| treasurer provide an orientation session with the |     |     |         |                |      |
| new board treasurer.                              |     |     |         |                |      |
| The board and individual board members            |     |     |         |                |      |
| participate in continuing education opportunities |     |     |         |                |      |
| provided by the South Carolina State Library, the |     |     |         |                |      |
| South Carolina Library Association, the Trustees  |     |     |         |                |      |
| Section of the South Carolina Library             |     |     |         |                |      |
| Association, the American Library Association,    |     |     |         |                |      |
| and other organizations.                          |     |     |         |                |      |
| The board hires the director and annually         |     |     |         |                |      |
| evaluates the director's performance.             |     |     |         |                |      |

## 1.3 THE BOARD HAS WRITTEN POLICIES TO GOVERN LIBRARY OPERATION.

|                                                    | Yes | No | Planned | Not<br>Planned | N/A |
|----------------------------------------------------|-----|----|---------|----------------|-----|
| The library director prepares written policies for |     |    |         |                |     |
| the library board's review and adoption.           |     |    |         |                |     |
| The board has adopted policies to govern library   |     |    |         |                |     |
| personnel which are not in conflict with the       |     |    |         |                |     |
| policies established by the governing body of the  |     |    |         |                |     |
| county. (See Appendix C for Human Resources        |     |    |         |                |     |
| (Personnel) Policies checklist.)                   |     |    |         |                |     |

|                                                     |     |    |         | Not     |     |
|-----------------------------------------------------|-----|----|---------|---------|-----|
|                                                     | Yes | No | Planned | Planned | N/A |
| The board has adopted policies to govern library    |     | 1  |         |         | 7   |
| financial operation which are not in conflict with  |     |    |         |         |     |
| the policies established by the governing body of   |     |    |         |         |     |
| the county.                                         |     |    |         |         |     |
| The board has adopted policies to govern library    |     |    |         |         |     |
| procurement which are not in conflict with the      |     |    |         |         |     |
| policies established by the governing body of the   |     |    |         |         |     |
| county.                                             |     |    |         |         |     |
| The board has adopted policies to govern            |     |    |         |         |     |
| services provided by the library.                   |     |    |         |         |     |
| The board has adopted the ALA Library Bill of       |     |    |         |         |     |
| Rights and the ALA Freedom to Read Statement.       |     |    |         |         |     |
| (See <b>Appendix D</b> for these ALA Documents.)    |     |    |         |         |     |
| The library director develops written procedures    |     |    |         |         |     |
| for implementation of board policies.               |     |    |         |         |     |
| The library makes all policies available to the     |     |    |         |         |     |
| public upon request.                                |     |    |         |         |     |
| Copies of current policies are readily available in |     |    |         |         |     |
| each location and easily accessible by staff.       |     |    |         |         |     |
| The library has written policies that have been     |     |    |         |         |     |
| adopted by its governing board and                  |     |    |         |         |     |
| administrative procedures developed by the          |     |    |         |         |     |
| library administration to ensure consistency        |     |    |         |         |     |
| throughout the library system, including the        |     |    |         |         |     |
| following areas:                                    |     |    |         |         |     |
| Access (ADA)                                        |     |    |         |         |     |
| Accessibility to electronic information             |     |    |         |         |     |
| Borrowing privileges                                |     |    |         |         |     |
| Circulation of materials                            |     |    |         |         |     |
| Collection management (including selection,         |     |    |         |         |     |
| withdrawal & preservation of materials)             |     |    |         |         |     |
| Communication with press & news media               |     |    |         |         |     |
| Confidentiality of customer records                 |     |    |         |         |     |
| Countywide access to library service                |     |    |         |         |     |
| Criteria for establishing/discontinuing             |     |    |         |         |     |
| bookmobile stops                                    |     |    |         |         |     |
| Criteria for establishing/closing of branches       |     |    |         |         |     |
| Customer code of conduct                            |     |    |         |         |     |
| Customer service                                    |     |    |         |         |     |
| Display and distribution of unsolicited material    |     |    |         |         |     |
| Emergency and disaster plan                         |     |    |         |         |     |
| Equipment use by patrons and/or by staff            |     |    |         |         |     |
| Exhibits and displays                               |     |    |         |         |     |

|                                             | Yes | No  | Planned | Not<br>Planned | N/A   |
|---------------------------------------------|-----|-----|---------|----------------|-------|
| Financial management (budget, use of funds, | 100 | 110 |         |                | 1 411 |
| audit, etc.)                                |     |     |         |                |       |
| Fines and fees                              |     |     |         |                |       |
| Foundations/Endowments                      |     |     |         |                |       |
| Freedom of information                      |     |     |         |                |       |
| Friends of the Library organization(s)      |     |     |         |                |       |
| Gifts and donations                         |     |     |         |                |       |
| Handling of customer complaints             |     |     |         |                |       |
| Hours of operation                          |     |     |         |                |       |
| Intellectual freedom                        |     |     |         |                |       |
| Interlibrary loan                           |     |     |         |                |       |
| Meeting/conference room use                 |     |     |         |                |       |
| Personnel                                   |     |     |         |                |       |
| Programming                                 |     |     |         |                |       |
| Publicity and public relations              |     |     |         |                |       |
| Reciprocal borrowing                        |     |     |         |                |       |
| Reference service                           |     |     |         |                |       |
| Resident and non-resident use               |     |     |         |                |       |
| Safety and security                         |     |     |         |                |       |
| Staff development                           |     |     |         |                |       |
| Staff dress code                            |     |     |         |                |       |
| Volunteers                                  |     |     |         |                |       |

## 1.4 THE LIBRARY HAS A WRITTEN THREE (3) TO FIVE (5) YEAR LONG RANGE PLAN APPROVED BY ITS GOVERNING BOARD.

|                                                   | Yes | No  | Planned | Not<br>Planned | N/A |
|---------------------------------------------------|-----|-----|---------|----------------|-----|
| The library has a written long range plan that    | 100 | 110 |         |                | - 4 |
| outlines a vision and establishes a mission and   |     |     |         |                |     |
| goals to provide quality service.                 |     |     |         |                |     |
| The plan is based on a review and assessment of   |     |     |         |                |     |
| community library service needs.                  |     |     |         |                |     |
| The plan has been approved by the library board.  |     |     |         |                |     |
| The plan is reviewed and revised annually.        |     |     |         |                |     |
| The plan is available to all citizens.            |     |     |         |                |     |
| The library has a current capital improvement     |     |     |         |                |     |
| plan.                                             |     |     |         |                |     |
| The library is included in the local government's |     |     |         |                |     |
| capital improvement plan.                         |     |     |         |                |     |

## 1.5 THE LIBRARY CONDUCTS COMMUNITY STUDIES AND MAKES USE OF OTHER NEEDS ASSESSMENT TECHNIQUES TO ENSURE COMMUNITY

## PARTICIPATION IN THE DESIGN AND DELIVERY OF LIBRARY SERVICE.

|                                                  |     |    |         | Not     |     |
|--------------------------------------------------|-----|----|---------|---------|-----|
|                                                  | Yes | No | Planned | Planned | N/A |
| The library has, within the past five (5) years, |     |    |         |         |     |
| conducted a community survey, held focus         |     |    |         |         |     |
| group sessions, sponsored public meetings or     |     |    |         |         |     |
| used other needs assessment techniques to obtain |     |    |         |         |     |
| citizen input.                                   |     |    |         |         |     |
| The library has reviewed community data and      |     |    |         |         |     |
| existing studies and plans, including            |     |    |         |         |     |
| comprehensive plans, to identify trends that may |     |    |         |         |     |
| affect future demands for services.              |     |    |         |         |     |

## 1.6 THE LIBRARY USES A VARIETY OF INDICATORS AND MEASURES TO DETERMINE THE EFFECTIVENESS OF ITS SERVICES.

|                                                     | Yes | No  | Planned | Not<br>Planned | N/A   |
|-----------------------------------------------------|-----|-----|---------|----------------|-------|
| The library collects statistics in the following    | 103 | 110 | Tiumicu | Tiumica        | 14/11 |
| areas for users of all ages:                        |     |     |         |                |       |
| Browsers' fill rate                                 |     |     |         |                |       |
| Circulation per capita*                             |     |     |         |                |       |
| Circulation per hour*                               |     |     |         |                |       |
| Circulation per staff hour*                         |     |     |         |                |       |
| Cost per circulation                                |     |     |         |                |       |
| Customer/non-customer characteristics               |     |     |         |                |       |
| Document delivery rate (7-days, 14-days, 30-        |     |     |         |                |       |
| days)                                               |     |     |         |                |       |
| Funding (by source) per capita*                     |     |     |         |                |       |
| In-library materials (print, non-print, electronic) |     |     |         |                |       |
| use per capita                                      |     |     |         |                |       |
| Library use as compared to public use of other      |     |     |         |                |       |
| community services and events                       |     |     |         |                |       |
| Library visits per capita*                          |     |     |         |                |       |
| Number of items added to the collection*            |     |     |         |                |       |
| Number of items owned/accessed (print, non-         |     |     |         |                |       |
| print, electronic)*                                 |     |     |         |                |       |
| Number of items owned per capita*                   |     |     |         |                |       |
| Number of programs and per capita attendance*       |     |     |         |                |       |
| Number of terminals for public use*                 |     |     |         |                |       |
| Percentage of items withdrawn from the collection*  |     |     |         |                |       |
| Reference transactions per capita*                  |     |     |         |                |       |

|                                                 | Yes | No | Planned | Not<br>Planned | N/A |
|-------------------------------------------------|-----|----|---------|----------------|-----|
| Registered borrowers as compared to total       |     |    |         |                | ,   |
| population*                                     |     |    |         |                |     |
| Title, reference, and subject/author fill rate  |     |    |         |                |     |
| Turnover rate                                   |     |    |         |                |     |
| *Asterisked statistics to be collected at least |     |    |         |                |     |
| annually                                        |     |    |         |                |     |

## 1.7 THE LIBRARY DIRECTOR PROVIDES LEADERSHIP AND COMMUNICATION TO STAFF, LIBRARY BOARD, AND LOCAL GOVERNMENT.

|                                                                                                                                                                           | Yes | No  | Planned | Not<br>Planned | N/A   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|---------|----------------|-------|
| The library director holds regular staff meetings.                                                                                                                        | 100 | 1,0 |         |                | 1 411 |
| The library director issues monthly narrative and statistical reports to the Board.                                                                                       |     |     |         |                |       |
| The library director uses a variety of methods to foster communication with staff.                                                                                        |     |     |         |                |       |
| The library director uses a variety of methods to foster communication with the community.                                                                                |     |     |         |                |       |
| The library director uses a variety of methods to communicate with local government.                                                                                      |     |     |         |                |       |
| The library director involves staff in planning and experimenting with new ideas and innovative programs.                                                                 |     |     |         |                |       |
| The library director provides opportunities for staff development.                                                                                                        |     |     |         |                |       |
| The library director provides opportunities for staff cross-training.                                                                                                     |     |     |         |                |       |
| The library director informs appropriate bodies (such as library board, staff, Friends, local government) of impending state and federal legislation affecting libraries. |     |     |         |                |       |

## 1.8 THE LIBRARY RECEIVES ITS BASIC FUNDING FROM THE LOCAL GOVERNING UNIT.

|                                                    |     |    |         | Not     |     |
|----------------------------------------------------|-----|----|---------|---------|-----|
|                                                    | Yes | No | Planned | Planned | N/A |
| The library maintains or increases its financial   |     |    |         |         |     |
| per capita support each year.                      |     |    |         |         |     |
| The library compares its funding level in relation |     |    |         |         |     |
| to similar libraries.                              |     |    |         |         |     |

|                                                                                                                                     | Yes | No | Planned | Not<br>Planned | N/A |
|-------------------------------------------------------------------------------------------------------------------------------------|-----|----|---------|----------------|-----|
| The county provides funding necessary for capital improvements.                                                                     |     |    |         |                | -   |
| The county provides funding necessary to operate the library system.                                                                |     |    |         |                |     |
| The library works with the State Library and other groups and organizations to secure additional funds to enhance library services. |     |    |         |                |     |
| The library seeks additional funding sources to enhance library services.                                                           |     |    |         |                |     |

# 1.9 THE LIBRARY HAS FISCAL PROCEDURES AND FINANCIAL MANAGEMENT PRACTICES CONSISTENT WITH GENERALLY ACCEPTED ACCOUNTING PRACTICES OF THE GOVERNMENTAL ACCOUNTING STANDARDS BOARD.

|                                                  |     |    |         | Not     |     |
|--------------------------------------------------|-----|----|---------|---------|-----|
|                                                  | Yes | No | Planned | Planned | N/A |
| The library director prepares the annual library |     |    |         |         |     |
| budget, utilizing the budgetary guidelines       |     |    |         |         |     |
| provided by its governing board, with input      |     |    |         |         |     |
| from staff.                                      |     |    |         |         |     |
| The library director presents the budget to the  |     |    |         |         |     |
| library board for recommendations, review, and   |     |    |         |         |     |
| adoption prior to submission to the county       |     |    |         |         |     |
| government.                                      |     |    |         |         |     |
| The library director presents monthly financial  |     |    |         |         |     |
| reports to the library board for information.    |     |    |         |         |     |
| The annual audit of the library (conducted by a  |     |    |         |         |     |
| CPA) is reviewed by the library board.           |     |    |         |         |     |

## 1.10 THE LIBRARY HAS ESTABLISHED A FRIENDS OF THE LIBRARY ORGANIZATION.

|                                                     |     |    |         | Not     |     |
|-----------------------------------------------------|-----|----|---------|---------|-----|
|                                                     | Yes | No | Planned | Planned | N/A |
| The Friends of the Library organization has         |     |    |         |         |     |
| bylaws that include a stated purpose, role and      |     |    |         |         |     |
| responsibilities, and relationship with the library |     |    |         |         |     |
| board and administration.                           |     |    |         |         |     |
| If the library has individual Friends of the        |     |    |         |         |     |
| Library organizations for branches, bylaws are      |     |    |         |         |     |
| not in conflict with the bylaws of the Friends of   |     |    |         |         |     |

| the Library organization for the library system.                          |     |     |           |                |      |
|---------------------------------------------------------------------------|-----|-----|-----------|----------------|------|
|                                                                           | Yes | No  | Planned   | Not<br>Planned | N/A  |
| All Friends of the Library groups within a library                        |     | 110 | 114111104 | Timilieu       | 1911 |
| system coordinate activities.  County and regional Friends of the Library |     |     |           |                |      |
| organizations participate actively in Friends of SC Libraries (FOSCL).    |     |     |           |                |      |

### 1.11 THE LIBRARY HAS ESTABLISHED A FOUNDATION OR ENDOWMENT.

|                                                      |     |    |         | Not     |     |
|------------------------------------------------------|-----|----|---------|---------|-----|
|                                                      | Yes | No | Planned | Planned | N/A |
| The library director works with the board to         |     |    |         |         |     |
| establish and maintain a foundation or               |     |    |         |         |     |
| endowment to enhance services.                       |     |    |         |         |     |
| The foundation or endowment has bylaws that          |     |    |         |         |     |
| include a stated purpose, role and responsi-         |     |    |         |         |     |
| bilities, and a description of the relationship with |     |    |         |         |     |
| the library board and administration.                |     |    |         |         |     |
| Foundation/Endowment funds are not used to           |     |    |         |         |     |
| provide basic library services.                      |     |    |         |         |     |

#### **Additional Resources**

#### on

### Governance, Leadership & Funding

- American Library Association. ALA Handbook of Organization and Membership Directory. (Annual) (020.6)
- American Library Association. **PLA Handbook for Writers of Public Library Policies**. ALA, 1993. (027.4)
- American Library Association. **Public Library Data Service**. (Annual) (027.473)
- Baltimore County Public Library. **Help Manual: A Guide for Emergency Situations**. The Library, 1995. (025.1)
- Bremer, Suzanne W. Long Range Planning: A How-To-Do-It Manual for Public Libraries. Neal-Schuman, 1994. (027.073)
- Buckland, Michael Keeble. **Redesigning Library Services: A Manifesto**. ALA, 1992. (025.524)
- Childers, Thomas and Nancy Van House. **What's Good? Describing Your Public Library's Effectiveness**. ALA, 1993. (021.7)
- Cirino, Paul John. **The Business of Running a Library: A Handbook for Public Library Directors**. McFarland, 1991. (027.4)
- Clowe, Faye. **Forming and Funding Public Library Foundations**. Written by Faye Clowe and edited by Daniel G. Zack. PLA, 1993. (021.83)
- Cohn, John, Ann Kelsey, and Keith Michael Fiels. **Planning for Library Automation: A How-To-Do-It Manual for Librarians**. Neal-Schuman, 1992. (025)
- Dolnick, Sandy. Friends of Libraries Sourcebook. ALA 1996. (021.7)
- Dolnick, Sandy. Friends in Action (video recording). Wilson, 1991. (VT 0061)
- Florida Library Association. **Standards for Florida Public Libraries: A Vision for the 21**st **Century**. 1995. (027.4759)
- Fortson, Judith. **Disaster Planning and Recovery: A How-To-Do-It Manual for Librarians and Archivists**. Neal-Schuman Publishers, 1992. (025.84)
- **Freedom of Information Act**. Code of Laws of South Carolina, 1976. Annotated. S 30-4-10 et seq., as amended.
- Gertzog, Alice. **Administration of the Public Library**. By Alice Gertzog and Edwin Berkerman. Scarecrow, 1994. (025.1)
- Hall, Richard B. **Winning Library Referenda Campaigns: A How-To-Do-It Manual**. Neal-Schuman Publishers, 1995. (021.7)
- Herring, Mark Youngblood. **Organizing Friends Groups: A How-To-Do-It Manual for Librarians.** Neal-Schuman, 1993. (021.7)
- Himmel, Ethel E. **Planning for Results: A Public Library Transformation Process**. By Ethel Himmel and William James Wilson with the ReVision Committee of the Public Library Association. The Guidebook v.2. The How-to-Manual. ALA, 1998. (025.1974)

- **Home Rule**. Code of Laws of South Carolina, 1976. Annotated. S 4-9-10 et seq., as amended.
- **In Service to Iowa: Public Library Measures of Quality**. State Library of Iowa, 1997. (027.4)
- Kids Welcome Here! Writing Public Library Policies That Promote Use by Young People. NY Lib. Assn., 1990. (027.625)
- Kinney, Lisa. Lobby for Your Library: Know What Works. ALA, 1992. (021.8)
- Lawrimore Communications, Inc. **York County Library Community Needs Assessment**. York County (SC) Library, 1997. (021.2)
- **Leading the Way: Creating a Board that Works**. Urban Libraries Council, 1997. (VT 0803)
- **Levels of Library Development**. Oklahoma Library Association/Oklahoma Department of Libraries, Public Library Standards Committee. 3<sup>rd</sup> edition. The Department, 1993. (027.4)
- Library Performance, Accountability, and Responsiveness: Essays in Honor of Ernest R. DeProspo. Ablex, 1990. (025.1)
- **The Library Trustee**: A Practical Guidebook. Edited by Virginia G. Young. 5<sup>th</sup> edition. ALA, 1995. (021.82)
- Lueder, Dianne. **Administrator's Guide to Library Building Maintenance**. By Dianne Lueder and Sally Webb. ALA, 1992. (022)
- McClure, Charles, et al. **Planning and Role Setting for Public Libraries**. ALA, 1987. (027.4)
- Patron Behavior in Libraries: A Handbook of Positive Approaches to Negative Situations. Edited by Beth McNeil and Denise J. Johnson. ALA, 1996. (025.5).
- **Public Library Standards for Colorado**. Colorado State Library & Adult Education Office, 1997. (027.4788)
- Reed, Sally Gardner. Saving Your Library: A Guide to Getting, Using, and Keeping the Power You Need. McFarland, 1992. (021.83)
- Rounds, Richard S. **Basic Budgeting Practices for Librarians**. 2<sup>nd</sup> edition. ALA, 1994. (025.1)
- Sager, Donald. Managing the Public Library. Hall, 1989. (027.4)
- Short, Jack. Library Trustee Guidelines. Consultant, 1994. (021.82)
- **South Carolina Public Library Annual Statistical Summary**. SC State Library. (L6165 3.P81)
- South Carolina Public Library Trustee Manual. SC State Library, 1988. (021.82)
- South Carolina State Library Annual Report. (Annual) (6165.1)
- **Standards for Public Library Service in Ohio**. 1998 Revision. Ohio Library Council, 1998. (027.4)
- **Statewide Library Legislation**. Code of Laws of SC. Annotated. S 4-9-35 et seq., as amended.
- Sutton, Dave. **So You're Going to Run a Library: A Library Manager's Primer**. Libraries Unlimited, 1995. (025.1)

- Swan, James. Working Together: A How-To-Do-It Manual For Trustees and Librarians. Neal-Schuman Publishers, 1992. (021.82)
- 2001, a Space Reality: Strategies for Obtaining Funding for New Library Space. ARL, 1994. (025.11)
- Turock, Betty J. Creating a Financial Plan: A How-To-Do-It Manual for Librarians. By Betty J. Turock and Andrea Pedolsky. Neal-Schuman Publishers, 1992. (025.11)
- Van House, Nancy A. Output Measures for Public Libraries: A Manual of Standardized Procedures. ALA, 1987. (027.473)
- Van House, Nancy and Thomas Childers. **The Public Library Effectiveness Study: The Complete Report**. ALA, 1993. (027.473)
- Wade, Gordon S. Working With Library Boards: A How-To-Do-It Manual for Librarians. Neal-Schuman Publishers, 1991. (021.8)
- Wagner, Mary M. A Focus Group Interview Manual. ALA, 1994. (025.1)
- Walter, Virginia A. Output Measures for Public Library Service to Children: A Manual of Standardized Procedures. ALA, 1992. (027.625)
- Walter, Virginia A. Output Measures and More: Planning and Evaluating Public Library Services for Young Adult Services in Public Libraries. ALA, 1995. (027.62)
- Weigand, Darlene and Dorothy Sinclair. *Administration of the Small Public Library*. 3<sup>rd</sup>. ed. ALA, 1992. (027.4)